

Company: Green Door Co, Sydney, NSW

Company Description: We are a PR firm entering for multiple clients as per your Awards Tips

Nomination Category: Company / Organization Categories

Nomination Sub Category: Company of the Year - Manufacturing - Medium-size

Nomination Title: Health Focus Manufacturers

1. Which will you submit for your nomination in this category, a video of up to five (5) minutes in length about the achievements of the nominated organization since 1 January 2023, OR written answers to the questions for this category? (Choose one):

Written answers to the questions

2. If you are submitting a video of up to five (5) minutes in length, provide the URL of the nominated video here, OR attach it to your entry via the "Add Attachments, Videos, or Links to This Entry" link above, through which you may also upload a copy of your video.

3. If you are providing written answers for your submission, you must provide an answer to this first question: Briefly describe the nominated organization: its history and past performance (up to 200 words):

Total 198 words used.

Health Focus Manufacturers is a world-class, multi-award-winning Australian contract manufacturer specialising in high-end cosmeceuticals, skincare, haircare, body care, tanning, and pet care products for leading brands. With an annual turnover exceeding [REDACTED FOR PUBLICATION], for over a decade we have 'manufacturing greatness' for businesses around the world.

As an Australian manufacturer, we have a stellar reputation in the global market. Our eco-friendly, sustainable and high-quality products meet the highest international standards, backed by over 200 years combined cosmetic manufacturing experience and extensive certifications, including ISO 22716 GMP (Cosmetics), ISO 9001, COSMOS, Organic Food Chain (OFC), Australian Packaging Covenant Organisation (APCO), and SEDEX membership.

In the traditionally male-dominated manufacturing sector, our family-owned business is proudly women-led, with women holding key leadership and technical positions across the company. Our founder and CEO, Derelle Mitchell, is passionate about advocating for women in manufacturing, keeping Australian manufacturing onshore and championing sustainability as a core business value.

Since 2018, we've helped shape a more sustainable future by embedding ethical and environmentally responsible practices throughout our supply chain. In 2023, we achieved 100% carbon-neutral status, becoming the country's largest net zero cosmetics manufacturer and solidifying our position as a leader in eco-conscious manufacturing in Australia.

4. If you are providing written answers for your submission, you must provide an answer to this second question: Outline the organization's achievements since the beginning of 2023 that you wish to bring to the judges' attention (up to 250 words):

Total 242 words used.

Growth

Experienced revenue growth of 20% YOY and new product development increase by 30%, [REDACTED FOR PUBLICATION]. Our client base has grown to 100, ranging from \$2M to \$100M turnover. To support this growth, our team has expanded from 45 to 60+ in the last year. Client retention remains strong at nearly 100% with significant referral growth and 70% of our clients have initiated a shift towards more sustainable manufacturing.

Sustainability

Secured 100% carbon-neutral status, offset over 445 tonnes of CO2, and planted more than 2,537 trees through our partnership with Greenfleet, supporting local reforestation projects. We've installed 108 solar panels in our existing facility generating 22% of our energy needs and a water-efficient parts-washing machine to reduce water usage. Through our partnership with TerraCycle, we recycle complex disposable items, while 100% of our cardboard is recycled via Sydney Paper Mill and all timber pallets are reused or repurposed. We're also actively pursuing [REDACTED FOR PUBLICATION] ISO 14001 certifications to expand our product offerings and enhance our environmental systems.

Leadership

We're a Certified Great Place to Work certification and have won several prestigious awards including five Gold and one Silver in the 2025 Noble Awards, the 2024 Women in Industry Awards (won Women of the Year and Excellence in Manufacturing), and finalist in the 2024 Banksia National Sustainability Awards in 2024. In 2023, we were named Company of the Year and won the People's Choice Award at the International Business Awards.

5. If you are providing written answers for your submission, you must provide an answer to this third question: Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other players in your industry and/or to the organization's past performance (up to 250 words):

Total 250 words used.

Growth

Health Focus Manufacturers is one of the few contract manufacturers with sustainability at the core of our business, shaping every aspect of our operations. Setting us apart, attracting like-minded, eco-conscious clients responding to growing consumer demand for more sustainable products. As Australia's largest carbon-neutral cosmetic manufacturer, we've inspired over 150 brands globally to adopt eco-friendly solutions, driving industry-wide shifts toward ethical production.

Sustainability

Our sustainability efforts are only accelerating. Since 2018, we've prioritised ethical, non-GMO sourcing, developed eco-friendly formulations – like waterless and microbead-free alternatives – used FSC-certified packaging, and upheld responsible supply chains. Our achievements from the start of 2023 emphasise our continuing drive to evolve and push the boundaries of ethical, eco-conscious manufacturing. [REDACTED FOR PUBLICATION] We're also developing highly bespoke software to digitally track the entire manufacturing process from receiving the raw materials to the finished goods.

Leadership

Health Focus Manufacturers' commitment to sustainable manufacturing has become a critical point of difference for an increasingly eco-focused global market. True leadership is about pioneering change and setting a standard for others to follow. Our sustainability initiatives are more than just a response to industry trends; they are intentional and enduring. By blending profitable business practices with eco-conscious solutions, we're setting the standard for the future of technologically advanced manufacturing in Australia.

6. You have the option to answer this final question: Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words):

Attachments/Videos/Links:

[Health Focus Manufacturers](#)

[REDACTED FOR PUBLICATION]



[HOW TO ENTER >](#)