

Company: Staying Independent Pty Ltd
Company Description: Staying Independent is a healthcare provider servicing the disability community in Australia. We are working with clients under the National Disability Insurance Scheme (NDIS), we are one of the fastest growing providers in Australia. We see clients with intellectual disabilities, neurodivergent individuals (Autism), and mental health diagnosis.
Nomination Category: Company / Organization Categories
Nomination Sub Category: Fastest-Growing Company of the Year - in Asia, Australia and New Zealand
Nomination Title: 1,075% Growth Rate, 49% Margin, Zero Funding: A New Standard for Global Disability Healthcare



1. Which will you submit for your nomination in this category, a video of up to five (5) minutes in length about the achievements of the nominated organization since 1 January 2023, OR written answers to the questions for this category? (Choose one):

Written answers to the questions

2. If you are submitting a video of up to five (5) minutes in length, provide the URL of the nominated video here, OR attach it to your entry via the "Add Attachments, Videos, or Links to This Entry" link above, through which you may also upload a copy of your video.

written

3. If you are providing written answers for your submission, you must provide an answer to this first question: Briefly describe the nominated organization: its history and past performance (up to 200 words):

Total 173 words used.

Staying Independent Pty Ltd is an award-winning healthcare provider based in Sydney, Australia, delivering allied health and disability support services under the National Disability Insurance Scheme (NDIS). Founded by Kezia Tieck in March 2024, the company began with no staff, no external funding, and no initial client base - just a mission: to redesign disability care with outcomes, not overhead.

Within 15 months, the company scaled from \$0 to over **\$600,000 in revenue**, serving **80+ active clients** and building a high-performance team of **17 staff** across Australia.

At the heart of this scale is the **NDIS Integrated Outcomes Model** - a proprietary care coordination system that addresses one of the sector’s most entrenched inefficiencies: fractured multidisciplinary service delivery. Staying Independent is also preparing to launch **LearnAble AI**, a custom-designed platform to enhance communication and education for people with disabilities.

The company is now a **two-time Gold Stevie® Award winner (APAC)** and winner of the **People’s Choice Stevie® Award for Favorite Companies – Healthcare**, making it the most awarded healthcare provider in Asia-Pacific.

4. If you are providing written answers for your submission, you must provide an answer to this second question: Outline the organization's growth achievements since the beginning of 2023 that you wish to bring to the judges' attention (up to 250 words):

Total 188 words used.

Staying Independent launched in **March 2024**. In just 15 months, it has delivered benchmark-setting growth in one of Australia’s most regulated and complex healthcare sectors:

- **Revenue:** From \$0 to **\$619,581** in FY25 (quadruple digit scale)
- **CAGR:** 1,014% year-over-year growth
- **Clients:** 80+ active NDIS participants
- **Team:** Scaled from founder-only to a 17-person, cross-functional care team
- **Profitability:** Maintained **49%+ net margins**
- **Retention:** 100% voluntary staff retention
- **Innovation:** Deployed the **NDIS Integrated Outcomes Model**
- **Technology:** Developing **LearnAble AI** for Q4 2025 release
- **Recognition:** 2x Gold Stevie® Awards (APAC), People’s Choice Stevie® – Healthcare

Projected Growth:

Since full staffing was implemented in February 2025, Staying Independent has averaged over **\$108K/month in revenue**. At current pace, with no additional hires or capacity expansion, the company is conservatively forecasted to exceed **\$1.4M–\$1.5M by February 2026**.

This projection assumes flat team size and no new operational scale — a highly conservative model. In practice, additional clinical hires and geographic expansion are expected, which could push results significantly higher.

This growth is not opportunistic — it is structured, systematized, and margin-controlled. It proves that disability care can scale both profitably and ethically.

5. If you are providing written answers for your submission, you must provide an answer to this third question: Explain why the achievements you have highlighted are unique or significant. If possible compare the growth achievements to the performance of other players in your industry and/or to the organization's past performance (up to 250 words):

Total 224 words used.

Staying Independent’s growth trajectory is exceptional by any standard — but in the context of disability care, it is unprecedented.

Most NDIS providers in Australia take **18–24 months to break even**, serve fewer than **10 clients in their first year**, and experience chronic workforce attrition and margin erosion. Average annual revenue growth in the sector is **27.5%** over five years (HCPA). Staying Independent posted a **1,075% CAGR** in its first full year, while achieving **45%+ net profit margins** — entirely organically.

Since staffing its delivery team in February 2025, the company has averaged **\$108K+ per month** in revenue and is **conservatively forecasted to exceed \$1.5M by February 2026** — without assuming any new hires or regional expansion. This alone places it in the **top 1% of performers nationally**. With scale and technology rollouts underway, the ceiling is significantly higher.

Globally, health systems in the U.S., U.K., and across Asia struggle with the same core failures: fragmented service, low accountability, and poor cost control. Staying Independent’s proprietary **NDIS Integrated Outcomes Model** solves this — offering a blueprint for real-time, multidisciplinary, outcome-based care that is **scalable across borders**.

The company has shown that explosive growth doesn’t require venture capital, hype, or unsustainable tactics. It requires systems, execution, and relentless clarity. That’s what makes this growth not just impressive — but significant.

6. You have the option to answer this final question: Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words):

Total 78 words used.

Three docs. Each report generated from the online platform we utalise called Splose.

File Names:

- 1) FY24 - 01.03.24-30.06.24. Financial to date for FY24. \$52,648.
- 2) 01.07.2025 - FY24 + FY25 to date of submission: \$597,897.
- 3) Total - as at 12.06.025 counting both FY24, and FY25. \$619,581.28

Purpose of the files. Showing the significant funding changes and growth over the FY24 and FY25. Objective evidence.

Attachments/Videos/Links:

[1,075% Growth Rate, 49% Margin, Zero Funding: A New Standard for Global Disability Healthcare](#)

[REDACTED FOR PUBLICATION]