

Nomination: 7835

Wesley Mortgage

**Page: General Information**

Provide information about the company to be considered for the award. If you will be nominating an individual, specify the nominee's employer.

**Name of Organization/Company**

Wesley Mortgage

**Additional Contacts**

I do not wish to list additional contacts

**Page: Entry Information**

**Entry Title**

Wesley Mortgage

**Category**

A01 - A31 Employer of the Year > A26 - Employer of the Year - Real Estate

**Employer of the Year Submission Format**

Written Answers

**a. Briefly describe the nominated organization: its history and past performance (up to 200 words). Required**

Wesley Mortgage, the Official Mortgage Provider of the Tennessee Titans, is a leading player in the Nashville mortgage and real estate industry. Established with a commitment to providing top-tier mortgage services, Wesley Mortgage has continually stood out for its dedication to customer satisfaction, innovation, and employee well-being.

With a history rooted in integrity and professionalism, Wesley Mortgage has built a reputation for excellence in the real estate market. Its unwavering focus on delivering personalized solutions tailored to meet the diverse needs of clients has earned it widespread acclaim and trust.

Beyond its stellar performance in the industry, Wesley Mortgage places a significant emphasis on cultivating a positive and supportive work environment for its employees. By fostering a culture of collaboration, growth, and empowerment, the company has not only attracted top talent but also retained it, driving its continued success.

Wesley Mortgage's commitment to excellence, both as a service provider and employer, has recently resulted in being listed as one of the 2023 Best Places To Work by the Nashville Business Journal and one of the 2024 Top Workplaces by the Tennessean.

**b. Outline the organization's employee-relations achievements since the beginning of 2022 that you wish to bring to the judges' attention (up to 250 words). Required**

Since the beginning of 2022, Wesley Mortgage has made significant strides in enhancing its employee relations and solidifying its position as an employer of choice in the real estate industry. A notable achievement during this period has been the strategic restructuring of its leadership team, with the appointment of new executives in key roles. This infusion of fresh leadership has brought renewed vision and direction to the organization, fostering a culture of innovation and excellence.

Moreover, Wesley Mortgage has successfully expanded its team by attracting and retaining top talent across various positions, including loan originators, loan assistants, underwriters, and more. This growth has been instrumental in bolstering the company's capabilities and service offerings, thereby enhancing its competitiveness in the market.

In a significant move, Wesley Mortgage absorbed a local competitor, doubling its staff size and affirming its commitment to expansion and market leadership. The relocation of its headquarters office to Downtown Nashville further underscores its dedication to growth and strategic positioning within the industry for our employees.

Furthermore, Wesley Mortgage's employee-centric initiatives have garnered external recognition, with the company being listed as one of the 2023 Best Places To Work by the Nashville Business Journal and one of the 2024 Top Workplaces by the Tennessean. These accolades serve as a testament to the organization's unwavering commitment to fostering a supportive, inclusive, and fulfilling work environment for its employees.

**c. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other players in your industry and/or to the organization's past performance (up to 250 words). Required**

The achievements highlighted by Wesley Mortgage stand out as unique and significant within the real estate industry. Firstly, the strategic restructuring of the leadership team signals a proactive approach to adaptability and innovation, distinguishing Wesley Mortgage as a forward-thinking organization capable of navigating evolving market dynamics effectively. This proactive stance contrasts with more conservative approaches observed in some competitors, underscoring Wesley Mortgage's commitment to driving positive change and growth.

Secondly, the successful expansion of the team, including the addition and retention of new talent, reflects Wesley Mortgage's ability to attract top industry professionals and foster a culture conducive to employee satisfaction and development. In an industry where talent acquisition and retention are critical for sustained success, Wesley Mortgage's ability to not only recruit but also retain talent sets it apart as a preferred employer.

Furthermore, the acquisition of a competitor and the subsequent doubling of staff size demonstrate Wesley Mortgage's strategic prowess and ambition in scaling its operations. This move not only reinforces the company's market position but also underscores its ability to capitalize on growth opportunities and expand its footprint.

Comparatively, against the backdrop of the real estate industry's historical performance, Wesley Mortgage's achievements represent a significant leap forward. While some players may have remained stagnant or struggled to adapt to changing market dynamics, Wesley Mortgage has emerged as a trailblazer, setting new standards for excellence and growth. This trajectory of success positions Wesley Mortgage as a formidable force within the industry, poised for continued expansion and innovation.

**d. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words). Optional**

With this nomination, Wesley Mortgage has provided several website links and supporting materials to substantiate the claims regarding its achievements and performance in employee relations.

Firstly, the WhyWesley link is our recruiting website, displaying our organizational chart and biographies of the new leadership team members, serving as evidence of Wesley Mortgage's strategic restructuring and the appointment of new executives in key roles. Several press articles are also linked to demonstrate the caliber and experience of the leadership team, validating the claim of renewed vision and direction within the organization, as well as our more newly hired employees, including loan originators, assistants, and underwriters, attesting to Wesley Mortgage's success in attracting top talent to its growing team.

Additionally, documents such as press releases or announcements regarding the acquisition of a competitor and the relocation of the headquarters office serve as concrete evidence of Wesley Mortgage's strategic expansion and growth initiatives. These materials offer transparency and credibility to the claim of doubling staff size and moving to Downtown Nashville.

Furthermore, inclusion in prestigious lists such as the 2023 Best Places To Work by the Nashville Business Journal and the 2024 Top Workplaces by the Tennessean is supported by attachments such as award certificates or press coverage. These materials validate Wesley Mortgage's external recognition as an employer of choice and corroborate its commitment to fostering a positive work environment.

Collectively, these attachments provide comprehensive evidence of Wesley Mortgage's achievements and performance in employee relations, reinforcing the claims made throughout this nomination.

**Webpage Link**

<https://whywesley.com/> (<https://whywesley.com/>)

**Would you like to add an additional webpage link?**

Yes

**Webpage Link 2**

<https://www.globenewswire.com/en/news-release/2022/05/09/2438845/0/en/Wesley-Mortgage-Announces-New-Leadership-In-Key-Executive-Roles.html>  
(<https://www.globenewswire.com/en/news-release/2022/05/09/2438845/0/en/Wesley-Mortgage-Announces-New-Leadership-In-Key-Executive-Roles.html>)

**Would you like to add an additional webpage link?**

Yes

**Webpage Link 3**

<https://www.bizjournals.com/nashville/news/2022/05/06/wesley-mortgage-names-new-leadership-team.html> (<https://www.bizjournals.com/nashville/news/2022/05/06/wesley-mortgage-names-new-leadership-team.html>)

**Would you like to add an additional webpage link?**

Yes

**Web Page Link 4**

[https://www.williamsonherald.com/features/business/wesley-mortgage-adds-loan-originators-to-growing-team/article\\_febdfb98-229d-11ed-b167-6f1bc1375736.html](https://www.williamsonherald.com/features/business/wesley-mortgage-adds-loan-originators-to-growing-team/article_febdfb98-229d-11ed-b167-6f1bc1375736.html)  
([https://www.williamsonherald.com/features/business/wesley-mortgage-adds-loan-originators-to-growing-team/article\\_febdfb98-229d-11ed-b167-6f1bc1375736.html](https://www.williamsonherald.com/features/business/wesley-mortgage-adds-loan-originators-to-growing-team/article_febdfb98-229d-11ed-b167-6f1bc1375736.html))

**Would you like to add an additional webpage link?**

Yes

**Web Page Link 5**

[https://www.thenewstn.com/business/wesley-mortgage-hires-two-nashville-natives-as-loan-originators/article\\_03c6e4ba-4e6d-11ed-9aa3-bba0a56f679b.html](https://www.thenewstn.com/business/wesley-mortgage-hires-two-nashville-natives-as-loan-originators/article_03c6e4ba-4e6d-11ed-9aa3-bba0a56f679b.html)  
([https://www.thenewstn.com/business/wesley-mortgage-hires-two-nashville-natives-as-loan-originators/article\\_03c6e4ba-4e6d-11ed-9aa3-bba0a56f679b.html](https://www.thenewstn.com/business/wesley-mortgage-hires-two-nashville-natives-as-loan-originators/article_03c6e4ba-4e6d-11ed-9aa3-bba0a56f679b.html))

**Would you like to add an additional webpage link?**

Yes

**Web Page Link 6**

<https://fox4kc.com/business/press-releases/ein-presswire/634470972/big-machine-music-city-grand-prix-announces-the-wesley-mortgage-freedom-friday-concert-line-up-the-iheart-music-stage/> (<https://fox4kc.com/business/press-releases/ein-presswire/634470972/big-machine-music-city-grand-prix-announces-the-wesley-mortgage-freedom-friday-concert-line-up-the-iheart-music-stage/>)

**Would you like to add an additional webpage link?**

Yes

**Web Page Link 7**

[https://www.thenewstn.com/brentwood/franklins-wesley-mortgage-sponsoring-freedom-friday-concert-new-ferris-wheel-at-music-city-grand-prix/article\\_5e72116c-0d01-11ed-a415-a33d4917036e.html](https://www.thenewstn.com/brentwood/franklins-wesley-mortgage-sponsoring-freedom-friday-concert-new-ferris-wheel-at-music-city-grand-prix/article_5e72116c-0d01-11ed-a415-a33d4917036e.html) ([https://www.thenewstn.com/brentwood/franklins-wesley-mortgage-sponsoring-freedom-friday-concert-new-ferris-wheel-at-music-city-grand-prix/article\\_5e72116c-0d01-11ed-a415-a33d4917036e.html](https://www.thenewstn.com/brentwood/franklins-wesley-mortgage-sponsoring-freedom-friday-concert-new-ferris-wheel-at-music-city-grand-prix/article_5e72116c-0d01-11ed-a415-a33d4917036e.html))

**Would you like to add an additional webpage link?**

Yes

**Web Page Link 8**

<https://www.bizjournals.com/nashville/news/2023/10/03/wesley-mortgage.html> (<https://www.bizjournals.com/nashville/news/2023/10/03/wesley-mortgage.html>)

**Would you like to add an additional webpage link?**

Yes

**Web Page Link 9**

<https://www.bizjournals.com/nashville/news/2023/07/17/nbjs-2023-best-places-to-work.html> (<https://www.bizjournals.com/nashville/news/2023/07/17/nbjs-2023-best-places-to-work.html>)

**Would you like to add an additional webpage link?**

No

**Supporting Document**

Download File ([https://stevies-sage.secure-platform.com/file/19486/eyJ0eXAiOiJKV1QiLCJhbGciOiJIUzI1NiJ9.eyJtZWRpYUlkIjoxOTQ4NiwiYWxsbnM3dOb3RTaWduZWRVcmwiOiJGYWxzZSIsImInbm9yfGg589E-deaq\\_tg4\\_Hx28ui8?Aug%2017%20Social%20Post.jpg](https://stevies-sage.secure-platform.com/file/19486/eyJ0eXAiOiJKV1QiLCJhbGciOiJIUzI1NiJ9.eyJtZWRpYUlkIjoxOTQ4NiwiYWxsbnM3dOb3RTaWduZWRVcmwiOiJGYWxzZSIsImInbm9yfGg589E-deaq_tg4_Hx28ui8?Aug%2017%20Social%20Post.jpg))

**Would you like to add an additional supporting document?**

Yes

**Supporting Document 2**

Download File ([https://stevies-sage.secure-platform.com/file/19487/eyJ0eXAiOiJKV1QiLCJhbGciOiJIUzI1NiJ9.eyJtZWRpYUlkIjoxOTQ4NywiYWxsbnM3dOb3RTaWduZWRVcmwiOiJGYWxzZSIsImInbm9PeyR9w07LcEXTOrLRcvnHzagwNVPcSS\\_-uZPiSU?Screenshot%202024-04-24%20at%201.56.12%E2%80%AFPM.png](https://stevies-sage.secure-platform.com/file/19487/eyJ0eXAiOiJKV1QiLCJhbGciOiJIUzI1NiJ9.eyJtZWRpYUlkIjoxOTQ4NywiYWxsbnM3dOb3RTaWduZWRVcmwiOiJGYWxzZSIsImInbm9PeyR9w07LcEXTOrLRcvnHzagwNVPcSS_-uZPiSU?Screenshot%202024-04-24%20at%201.56.12%E2%80%AFPM.png))

**Would you like to add an additional supporting document?**

No

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**Terms and Conditions**

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