

Nomination: 9311

Multiplier: Pioneering the Future of Global HR Technology

Page: General Information
Provide information about the company to be considered for the award. If you will be nominating an individual, specify the nominee's employer.
Name of Organization/Company Multiplier
Mobile Phone Number +91 99303 47623
Additional Contacts I do not wish to list additional contacts
Page: Entry Information
Entry Title Multiplier: Pioneering the Future of Global HR Technology
Category D01 - D08 Solution Provider > D05 - HR Technology Solution Provider of the Year
Solution Provider Submission Format Written Answers

a. Briefly describe the nominated organization: its history and past performance (up to 200 words). Required

Multiplier's origin stems from our co-founder and CEO, Sagar Khatri's, direct struggles with the painful realities of international expansion, often caused by outdated processes. In earlier roles, he faced delays of up to eight months just to open a single bank account, even in developed countries. This made hiring globally a slow, expensive, and risky undertaking, highlighting the need for advanced HR technology. Concurrently, businesses struggled to fill roles due to local talent shortages.

Founded in 2020, Multiplier was built on the belief that talent knows no borders. Our unified global employment technology platform simplifies international hiring, onboarding, and compliant payroll in minutes.

Today, Multiplier enables hiring in over 150 countries and salary payments in 100+ currencies via a single, automated tech platform. Our compliance-first software infrastructure removes regulatory hurdles; transparent, all-in pricing cuts total cost of ownership by up to 35%. While tech-driven, we provide human-centric support: every customer gets a dedicated Success Manager and 24/7 human-led assistance, ensuring an exceptional digital HR experience.

By making global employment seamless, cost-effective, and people-first through innovative HR technology, Multiplier helps businesses unlock global talent and empowers individuals to access incredible global opportunities, truly making employment open to everyone.

b. Outline the organization's achievements since the beginning of 2023 that you wish to bring to the judges' attention (up to 250 words). Required

Since our inception, Multiplier has moved beyond being a fast-growing global employment platform. We've become a symbol of what's possible when HR technology innovation meets execution.

IEC Global EOR Leader 2024/25: Multiplier was named both Industry Leader and IEC Star in the 2024 IEC Global EOR Study – an exceptional milestone in our first year of participation in the IEC Dynamic Map Quadrant, demonstrating the impact of our technology.

Everest Group Recognition: Adding to that momentum, Everest Group recognized Multiplier in its 2024 Employer of Record (EOR) Solutions PEAK Matrix® Assessment. They stated that “enterprises are leveraging Employer of Record solutions to drive agility, enhance compliance, and support global growth.” Our inclusion reflects the trust global organizations place in our tech solution’s ability to deliver measurable business outcomes.

Fast Company's Most Innovative Companies 2024: We were listed among the world's most forward-thinking companies, highlighting our AI-led technological approach to simplifying global employment.

G2 Top 100 & Winter 2024 Badges: G2 ranked Multiplier among the top 100 solutions globally, across categories such as Fastest Growing Products, Highest Satisfaction Products, and Best HR Software. Multiplier was also awarded G2's Leader, Best Support, and Most Implementable badges for the Enterprise segment — reinforcing our reputation for excellence in product execution and robust software performance.

Compliance & Security Milestones: We secured key certifications including ISO 27001, SOC 2, and GDPR compliance, further demonstrating our commitment to data protection and operational excellence within our HR tech platform.

c. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other players in your industry and/or to the organization's past performance (up to 250 words). Required

Multiplier's achievements since 2023 are significant and industry-defining, remarkable for both the breadth and rapid pace of our technological advancements.

In its first year of participation, Multiplier achieved Industry Leader and IEC Star status in the 2024 IEC Global EOR Study. This remarkable feat highlights our rapid product maturity and technology-driven impact, positioning us ahead of legacy providers. It signals immense trust in our innovative platform for compliant global talent management.

Recognition in the 2024 Everest Group PEAK Matrix® for EOR Solutions further affirms our relevance in high-impact deployments. Our advanced HR tech plays a pivotal role in enabling enterprise agility, compliance, and global growth, as Everest Group noted, especially for those scaling rapidly.

Being named one of Fast Company's Most Innovative Companies of 2024 is significant. In a complex industry, Multiplier stands out by blending stringent compliance with intuitive, AI-led user experiences—a rarity. Furthermore, our G2 performance demonstrates tangible market leadership; we outpaced competitors like Deel and Oyster, securing Top 100 Products, Leader, Best Support, and Most Implementable badges based on authentic reviews. This reflects our superior customer satisfaction and software-driven efficiency.

These collective achievements showcase Multiplier actively redefining benchmarks for speed, usability, and compliance through cutting-edge HR technology. We challenge the notion that global employment must be slow, complex, or costly, proving a better, more efficient tech-enabled path is already here.

d. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words). Optional

IEC Global EOR Leader Badge (2024/25)

This visual represents Multiplier's recognition as an Industry Leader and IEC Star in the 2024 IEC Global EOR Study, a result of our strong product capabilities and first-year performance on the Dynamic Map Quadrant. - Read more in the first link.

Fast Company: Most Innovative Companies 2024

Multiplier's inclusion in Fast Company's 2024 list is a rare and prestigious acknowledgment of our product innovation, especially in a highly regulated and operations-heavy domain. Read more in the second link.

G2 Top 100 Recognition & Badges

These customer-generated recognitions validate our strong market presence, user satisfaction, and ease of implementation. Rankings are based on verified customer reviews across categories like HR Software and Payroll Solutions. Read more in the third link.

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