

Application: 4515

Arcoro

**Page: General Information**

Provide information about the company to be considered for the award. If you will be nominating an individual, specify the nominee's employer.

**Name of Organization/Company**

Arcoro

**Additional Contacts**

I do not wish to list additional contacts

**Page: Entry Information**

**Entry Title**

Arcoro

**Category**

Q01j. Company of the Year - Information Technology - VAR/Integrator

**Company of the Year Submission Format**

Written Answers

**a. Briefly describe the nominated company's history and past performance (up to 200 words). Required**

Founded in 2018, Arcoro swiftly emerged as a leading provider of HR software tailored for the construction industry. Recognizing the unique challenges faced by construction companies in managing their workforce, Arcoro set out to create solutions that addressed these specific needs.

Initially, Arcoro focused on developing a comprehensive suite of cloud-based HR management tools. These tools included applicant tracking, onboarding, compliance management, and performance tracking, all designed to streamline HR processes and improve efficiency in construction environments. By integrating these functionalities, Arcoro enabled construction companies to manage their workforce more effectively, ensuring compliance with industry regulations and improving overall productivity.

Arcoro's commitment to innovation led to strategic partnerships with industry leaders like Sage and CMiC. These collaborations facilitated the development of an industry-leading integration framework, allowing seamless data sharing and real-time connectivity between HR and payroll systems.

By 2022, Arcoro had firmly established itself as a vital player in the construction industry's digital transformation, continually striving to innovate and simplify HR management for construction companies throughout North America.

**b. Outline the nominated company's achievements since the beginning of 2022 that you wish to bring to the judges' attention (up to 250 words). Required**

In the fall of 2022, Arcoro embarked on an ambitious project to build an industry-leading integration framework designed to seamlessly connect People and Payroll systems specifically tailored for the construction industry. The goal was to create an integration unlike any existing framework, addressing the unique challenges and needs of one of the most under-digitalized sectors.

The journey began with a partnership with Sage, a prominent player in construction software solutions. Recognizing the immense potential for synergy, Arcoro collaborated closely with HH2, a specialist in cloud-based integration solutions. Under the leadership of Demetrius Austin, the Senior Vice President of Engineering at Arcoro, the Integration team meticulously planned how to transform time-consuming processes into efficient, instantaneous operations.

Traditionally, managing people and payroll data in the construction industry was a cumbersome task. The process often involved manual data entry, complex calculations, and coordination across various systems, taking hours or even days to complete. This inefficiency not only slowed down operations but also introduced a higher risk of errors, impacting both productivity and accuracy.

Demetrius Austin and his team envisioned a solution that would revolutionize this outdated approach. By connecting Arcoro's advanced HR management platform with Sage's robust payroll system through HH2's integration capabilities, they aimed to enable immediate data sharing between the two platforms. This real-time connectivity would eliminate the need for manual data transfers, drastically reducing the time required to process payroll and manage human resources.

**c. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other companies in the firm's industry and/or to the company's own past performance (up to 250 words). Required**

The integration framework was designed with a focus on innovation and user-centric design. It sought to provide construction companies with a streamlined, automated process that could handle the complexities of payroll and people management with ease. The team at Arcoro, leveraging their expertise and deep understanding of the construction industry's unique needs, developed a system that was both powerful and intuitive.

As the project progressed, the benefits of this integration became increasingly evident. Mutual customers of Arcoro and Sage experienced a significant transformation in their workflows. Tasks that once took hours or days could now be completed in seconds, thanks to the seamless data exchange between the platforms. This not only boosted efficiency but also allowed companies to allocate their resources more effectively, focusing on their core operations rather than administrative overhead.

The work undertaken by Arcoro in collaboration with Sage and HH2 exemplifies a commitment to driving digital innovation in the construction industry. By addressing the specific challenges faced by this sector and providing cutting-edge solutions, Arcoro continues to pave the way for a more efficient, accurate, and connected future in construction management. The integration framework developed by Arcoro is not just a technological advancement; it represents a significant step towards modernizing an industry that has long been in need of digital transformation.

**d. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words). Optional**

Arcoro's integration framework represents a pivotal advancement in modernizing the construction industry. To substantiate this claim, we provide several key assets.

Firstly, case studies and testimonials from mutual customers of Arcoro and Sage showcase real-world transformations. These narratives detail how companies have reduced payroll processing time from days to seconds, enhancing efficiency and accuracy.

Secondly, data analytics reports offer quantifiable evidence of the integration's impact. Metrics demonstrating significant reductions in error rates, time savings, and improved data accuracy provide compelling proof of the framework's effectiveness.

Thirdly, comparative studies highlight the differences between traditional methods and the integrated system. These studies illustrate how manual processes were cumbersome and error-prone, contrasting sharply with the streamlined, automated workflows enabled by the integration.

Additionally, video demonstrations and tutorials visually capture the seamless data exchange and user-friendly interface of the integrated platforms. These assets make the technological benefits tangible and easily understandable for potential customers.

Furthermore, partnership endorsements from Sage and HH2 reinforce the credibility and robustness of the integration. Statements from these key partners about the collaboration and its positive outcomes add significant weight to our claims.

Finally, industry awards and recognitions received by Arcoro for innovation in construction technology serve as authoritative validation of our contribution to digital transformation.

Collectively, these assets demonstrate that Arcoro's integration framework is not merely a technological advancement but a crucial step toward modernizing an industry long overdue for digital innovation.

**Webpage Link**

<https://www.youtube.com/watch?v=Y5Vby253jOc&t=23s> (<https://www.youtube.com/watch?v=Y5Vby253jOc&t=23s>)

**Would you like to add an additional webpage link?**

Yes

**Webpage Link 2**

<https://arcoro.com/partners/sage/> (<https://arcoro.com/partners/sage/>)

**Would you like to add an additional webpage link?**

Yes

**Webpage Link 3**

<https://go.arcoro.com/sage-thank-you> (<https://go.arcoro.com/sage-thank-you>)

**Would you like to add an additional webpage link?**

No

**Supporting Document**

Download File (<https://stevies-tech.secure-platform.com/file/66895/eyJ0eXAiOiJKV1QiLCJhbGciOiJIUzI1NiJ9.eyJtZWRpYUlkIjo2Njg5NCwiYWxsY3dOb3RTaWduZWRVcmwiOiJGYWxzZSIsImInbm9yVssTlis4esyT0hPcRhq?Arcoro-Partner-DS-Core-HR-Sage-100%20%283%29.pdf>)

**Would you like to add an additional supporting document?**

Yes

**Supporting Document 2**

Download File (<https://stevies-tech.secure-platform.com/file/66895/eyJ0eXAiOiJKV1QiLCJhbGciOiJIUzI1NiJ9.eyJtZWRpYUlkIjo2Njg5NSwiYWxsY3dOb3RTaWduZWRVcmwiOiJGYWxzZSIsImInbm9yWuzyLQC4elXzEgWgpfETt3go?Arcoro-Partner-DS-Core-HR-Sage-300%201.pdf>)

**Would you like to add an additional supporting document?**

Yes

**Supporting Document 3**

Download File ([https://stevies-tech.secure-platform.com/file/66896/eyJ0eXAiOiJKV1QiLCJhbGciOiJIUzI1NiJ9.eyJtZWVpYUlkIjo2Njg5NiwiYWxsbn3dOb3RTaWduZWRVcmwiOiJGYWxzZSI6ImInbm9ySage%20300\\_%20Field%20Mappings%20-%20with%20required%20fields%201.pdf](https://stevies-tech.secure-platform.com/file/66896/eyJ0eXAiOiJKV1QiLCJhbGciOiJIUzI1NiJ9.eyJtZWVpYUlkIjo2Njg5NiwiYWxsbn3dOb3RTaWduZWRVcmwiOiJGYWxzZSI6ImInbm9ySage%20300_%20Field%20Mappings%20-%20with%20required%20fields%201.pdf))

**Would you like to add an additional supporting document?**

Yes

**Supporting Document 4**

Download File ([https://stevies-tech.secure-platform.com/file/66902/eyJ0eXAiOiJKV1QiLCJhbGciOiJIUzI1NiJ9.eyJtZWVpYUlkIjo2NjkwMiwiYWxsbn3dOb3RTaWduZWRVcmwiOiJGYWxzZSI6ImInbm9ySage%20300\\_%20Field%20Mappings%20-%20with%20required%20fields%201.pdf](https://stevies-tech.secure-platform.com/file/66902/eyJ0eXAiOiJKV1QiLCJhbGciOiJIUzI1NiJ9.eyJtZWVpYUlkIjo2NjkwMiwiYWxsbn3dOb3RTaWduZWRVcmwiOiJGYWxzZSI6ImInbm9ySage%20300_%20Field%20Mappings%20-%20with%20required%20fields%201.pdf))

**Would you like to add an additional supporting document?**

No

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