

Application: 5429

Euna Solutions Executive Team

<b>Page: General Information</b>
Provide information about the company to be considered for the award. If you will be nominating an individual, specify the nominee's employer.
<b>Name of Organization/Company</b> Euna Solutions
<b>Mobile Phone Number</b> +1 978-460-7013
<b>Additional Contacts</b> I do not wish to list additional contacts
<b>Page: Entry Information</b>
<b>Entry Title</b> Euna Solutions Executive Team
<b>Category</b> N07. Management Team of the Year - Government Technology
<b>Managment Team Submission Format</b> Written Answers

**a. Briefly describe the nominated management team: its history and past performance (up to 200 words). Required**

Euna Solutions, formerly GTY Technology, was founded in 2016 to provide purpose-built, cloud-based solutions for the public sector. The company advanced by acquiring best-in-class software solutions designed to support the public sector.

In May 2023, GTY rebranded, consolidating these acquisitions under Euna Solutions. “Euna” comes from the Scottish word for unity.

The rebrand was recognized at the 2023 Stevie Awards for Best Transformation Strategy. In 2024, Euna was named Government Technology Company of the Year at the Stevie Awards, underscoring the success of this strategic shift.

Euna also restructured and expanded its executive team with seasoned, mission-driven individuals to support strategic growth:

- June 2023: Brenna Lenchak became Senior VP, General Counsel.
- September 2023: Tom Amburgey became CEO, bringing 20+ years of SaaS experience.
- February 2024: Brian Haney became Chief Customer Officer.
- June 2024: Mo Trezies became Chief Technology Officer.
- December 2024: Jennifer Edwards became Chief Marketing Officer.
- January 2025: Jas Saraw became Chief Sales Officer.
- February 2025: Mykola Konrad became Chief Product Officer.

This team joined existing Chief Financial Officer Rob Crocker and former Chief Product Officer John Alexander (now company consultant), to play pivotal roles in advancing Euna’s mission of building trust and enabling transparency in our communities.

**b. Outline the management team's achievements since the beginning of 2023 that you wish to bring to the judges' attention (up to 250 words). Required**

When CEO Tom Amburgey joined, he established 'The Euna Way,' with foundational values, and the executive team took steps to help employees feel connected beyond work, recognizing that a healthy corporate culture drives engagement and performance.

In 2023, Euna Procurement processed 79,465 transactions worth \$28.7B, Euna Budget managed \$371.3B, Euna Grants facilitated 10,801 grants totaling \$26.9B, Euna Payments handled \$4.1B in transactions, Euna Permit Guide supported 100,289 compliance checks, and Euna Special Education served 680,000 special needs students across North America.

Additionally, Euna's employee base grew to 500+ and expanded support to 3,000+ customers. The executive team also introduced "philanthropy days," encouraging employees to participate in community service. In 2023, employees contributed 200+ hours, raised \$11,000+ for hunger relief programs, and donated \$3,500+ in items to inner-city youth programs.

In 2024, Euna's customer base grew to 3,200+, with Euna Procurement processing \$27.6B+, maintaining 970k+ active suppliers and providing \$1.25M+ in AI-driven buyer savings; Euna Budget managing \$538.7B in public funds and \$41.8B in Capital Project Investments; Euna Payments processing \$5.1B through 5.25M+ transactions; Euna Grants managing \$24.6B+ with 13.4k+ grants awarded; and Euna Special Education supporting 116k+ teachers and tracking 4.1M+ educational hours.

The executive team furthered community commitment in 2024 by hosting a 4-week Women's History Month workshop, launching a Women in Technology resource group, donating 120+ backpacks with school supplies, raising \$5,802 for Feeding America in the U.S. and \$4,270 for Food Banks of Canada.

**c. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other players in your industry and/or to the team's past performance (up to 250 words). Required**

The Euna Solutions executive team leads with a strategic "stand out and stand together" mindset, as they empower internal teams and external partners to prioritize collective problem-solving for communities. Rooted in integrity, Euna executives lead according to three Euna Way pillars: We Are One, We Drive Results and We Are Growth Oriented.

The post-rebrand achievements stand out as the company navigated significant change and adversity, the executive team proved that they could unite employees and embody the Euna Way even amidst major transformations.

This Euna Way is evident across all company initiatives, both product and philanthropic, demonstrating continuous, measurable impact. While growth is evident in annual metrics, the true value is in empowering communities with the resources they need and deserve. Euna's mission is not just about numbers, but the communities behind them. The executive team embodies this with clear goal-setting, strategic decision-making and collective problem-solving, fostering a culture of continuous improvement, inclusivity, and smart decision-making.

This focus is evident in Euna's achievements, from its successful rebrand to its recent acquisition of AmpliFund, a leading grant management platform. Now with 600+ employees serving 3,400+ customers, Euna continues its strategic growth while maintaining its commitment to community.

The achievements highlighted above are not only growth milestones but a testament to Euna's core mission: Serving communities through transformative solutions. Communities need change, and Euna is here to drive it. This is the Euna Way as led by the Euna executive team—a leadership approach that stands out, stands together and makes a difference.

**d. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words). Optional**

[REDACTED FOR PUBLICATION]

[REDACTED FOR PUBLICATION]

[REDACTED FOR PUBLICATION]

[REDACTED FOR PUBLICATION]

[REDACTED FOR PUBLICATION]

[REDACTED FOR PUBLICATION]

[REDACTED FOR PUBLICATION]

[REDACTED FOR PUBLICATION]

[REDACTED FOR PUBLICATION]

**Would you like to add an additional webpage link?**  
Yes

**Web Page Link 6**

[Redacted]

**Would you like to add an additional webpage link?**

Yes

**Web Page Link 7**

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

**Supporting Document**

No File Uploaded

**Would you like to add an additional supporting document?**

No

By your submission of this entry to The Stevie Awards, you verify that you have read and agreed to abide by the regulations, terms and conditions of the competition (<https://www.asia.stevieawards.com/rules-and-terms-conditions-competition>).

## **Terms and Conditions**

I Agree