

Application: 5438

Dennis Kozak, Ivanti, CEO

Page: General Information
Provide information about the company to be considered for the award. If you will be nominating an individual, specify the nominee's employer.
Name of Organization/Company Ivanti
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Additional Contacts I do not wish to list additional contacts
Page: Entry Information
Entry Title Dennis Kozak, Ivanti, CEO
Category Q10h. Executive of the Year - Information Technology - Software
Executive Nominee Submission Format Written Answers

a. Briefly describe the nominated executive's employer: the organization's history and past performance (up to 200 words). Required

Dennis Kozak is the CEO of Ivanti, an enterprise software company that provides a comprehensive IT and security cloud-based platform. Through its flagship platform, Ivanti Neurons, Ivanti delivers a unified solution that manages, protects and automates technology across organizations to streamline operations, reduce complexity and accelerate innovation.

Formed in 2017 through the merger of LANDESK and HEAT Software, Ivanti brought together decades of expertise in IT service and endpoint management. This foundation has been strengthened by strategic acquisitions – including MobileIron, Pulse Secure, Cherwell Software and RiskSense – expanding Ivanti's capabilities across cybersecurity, automation and digital employee experience.

With a mission to elevate human potential within organizations by managing, protecting and automating technology for continuous innovation, Ivanti continues to deliver intelligent solutions that drive real-world impact. Today, Ivanti serves over 34,000 customers worldwide, including 85 of the Fortune 100.

b. Outline the nominated executive's achievements since the beginning of 2023 that you wish to bring to the judges' attention (up to 250 words). Required

Dennis Kozak, Ivanti's Chief Executive Officer (CEO), has led the company through a transformative period marked by strategic clarity, operational discipline and a renewed focus on employee and customer experience. Prior to becoming CEO, Dennis served as Ivanti's Chief Operating Officer (COO) from April 2022 to December 2024. Leveraging an extensive background in sales, operations and partner and channel management, Dennis is a pivotal player in shaping Ivanti's strategic initiatives and market positioning.

As CEO, effective January 1, 2025, Dennis has propelled Ivanti forward with a data-driven go-to-market model, the unification of sales and marketing and championed initiatives centered on customer and partner success. By engaging directly with customers, Dennis identifies opportunities for Ivanti to provide value, fostering innovation and ensuring its solutions remain aligned with changing customer needs. This customer-centric approach has also guided Ivanti's strategic focus on SaaS adoption and cloud migration. Under Dennis' leadership, Ivanti has expanded its cloud offerings and partner ecosystem, enabling the company to offer more advanced solutions tailored to the specific needs of diverse industries.

Dennis has also positioned Ivanti for strategic growth through government-sector partnerships and progress toward FedRAMP High and DoD IL5 compliance. Furthermore, in May 2025, Ivanti achieved a significant milestone by refinancing its debt, with the overwhelming support of existing lenders.

Dennis Kozak's leadership has not only shaped Ivanti's present achievements but is also laying the foundation for its future. Under his stewardship, Ivanti is well-positioned to deliver lasting value to customers, partners and stakeholders alike.

c. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other executives in your industry and/or to the nominee's past performance (up to 250 words). Required

Dennis' achievements are a huge indicator of the growing success of Ivanti under his leadership. In particular, his focus on fostering a customer-centric culture has led to significant advancements in SaaS adoption and cloud migration, enabling Ivanti to better serve its customer base and deliver tangible customer benefits such as greater flexibility, faster innovation and improved service delivery.

Moreover, Ivanti's recent refinancing is a strong testament to the confidence in Dennis' strategic vision and leadership. By securing improved financial flexibility, Dennis has positioned the company to invest more aggressively in innovation, customer success and cloud transformation initiatives. This move not only reflects the market's trust in Ivanti's direction but also enables the company to scale its operations.

In just six months, Dennis has driven substantial growth and impressive results at Ivanti. Under his leadership, Ivanti has earned 25 industry awards and received analyst recognition, including being recognized as a Leader in GigaOm's 2025 IT Asset Management report. His leadership has also sparked notable momentum internally. Since assuming the role, Dennis' Glassdoor CEO approval rating has risen by 3%, signaling growing trust and optimism among employees.

Leading a global organization that serves over 34,000 customers — including 85 of the Fortune 100 — Dennis continues to inspire confidence across the market, Ivanti's customers and within Ivanti itself. His ability to drive innovation while fostering trust and alignment has not only strengthened Ivanti's position as a technology leader, but has also laid a strong foundation for sustained future-ready growth.

d. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words). Optional

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Supporting Document

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