

<b>Page: General Information</b>
Provide information about the company to be considered for the award. If you will be nominating an individual, specify the nominee's employer.
<b>Name of Organization/Company</b> GEM Corporation
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<b>Additional Contacts</b> I do not wish to list additional contacts
<b>Page: Entry Information</b>
<b>Entry Title</b> GEM Corporation: A Beacon of Excellence in Vietnam's IT Landscape
<b>Category</b> Q01h. Company of the Year - Information Technology - Software
<b>Company of the Year Submission Format</b> Written Answers
<b>a. Briefly describe the nominated company's history and past performance (up to 200 words). Required</b> <p>Founded in 2014, GEM Corporation has risen as a premier Vietnamese IT services and consulting firm, excelling in digital transformation, application development, AI, and cloud solutions. Employing over 300 professionals, including 240+ software engineers, GEM delivers innovative solutions to meet the digital economy's evolving demands. Headquartered in Hanoi with representative offices in Ho Chi Minh City, Tokyo and Seoul, GEM serves clients across Australia, Japan, South Korea, Singapore, and the Nordics, including Fortune Global 500 companies in manufacturing, logistics, finance, and human resources.</p> <p>GEM holds ISO/IEC 27001:2022 certification for information security and CMMI Level 3 appraisal for process excellence, underscoring its adherence to global standards. Its R&amp;D initiatives, through partnerships with university IT labs, advance emerging technologies like AI, cloud computing, and platforms such as Databricks, ServiceNow, and Snowflake.</p> <p>GEM's mission is to become a world-class technology company, serving Fortune 500 clients globally by leveraging deep industry expertise and cutting-edge technology to drive digital transformation. Its passion lies in nurturing sustainable IT talent in Vietnam, fostering technical expertise, professional ethics, and a global mindset aligned with international standards.</p>
<b>b. Outline the nominated company's achievements since the beginning of 2023 that you wish to bring to the judges' attention (up to 250 words). Required</b> <p>Since early 2023, GEM Corporation has achieved remarkable milestones, solidifying its leadership in the global IT industry. In Q1 2023, GEM recorded a 77% revenue surge and 7% headcount growth, far outpacing Vietnam's ICT sector's 8% annual growth projection for 2022-2026. This earned GEM a ranking of 52nd on the Clutch 100 List 2024, with a 78.2% growth rate from 2022 to 2023.</p> <p>GEM's innovation shines through every engagement: our AI Pallet Counting Service cut manual inventory time by 80% with 99% accuracy; our HCM Digital Platform slashed payroll processing by 70%, empowering strategic HR; and our cloud-native e-learning solution boosted user engagement by 40% within six months. Additionally, GEM has built specialized teams for platforms like Databricks, ServiceNow, and Snowflake, pursuing SI partner/reseller status to deliver advanced data analytics, automation, and cloud solutions.</p> <p>GEM's AI Agents transform buzzwords into practical tools, addressing complex challenges in recruitment, HR, and education, as showcased in our Client Success Story. GEM's quality commitment is evident in its CMMI Level 3 appraisal (October 2023) and second consecutive Sao Khue Award for IT Outsourcing Services in 2023.</p> <p>Globally, GEM serves Fortune Global 500 clients across APAC and the Nordics in industries like manufacturing and finance. Its investment in talent development through internal training and university partnerships ensures a robust pipeline of skilled professionals, aligning with its passion for nurturing sustainable IT talent in Vietnam.</p> <p>These achievements reflect GEM's visionary leadership, innovative spirit, and global impact.</p>

**c. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other companies in the firm's industry and/or to the company's own past performance (up to 250 words). Required**

GEM Corporation's achievements stand out for their scale, innovation, and global impact. Its 80-90% annual revenue growth over the past two years far surpasses the Vietnamese ICT sector's 8% average, as evidenced by its 52nd ranking on the Clutch 100 List 2024. This growth reflects GEM's ability to deliver high-value solutions tailored to the digital economy's demands.

GEM's investment in specialized teams for platforms like Databricks, ServiceNow, and Snowflake, alongside its pursuit of SI partner/reseller status, positions it as a leader in data analytics, automation, and cloud computing. Its development of AI Agents for recruitment, HR, and education transforms emerging technologies into practical, client-specific solutions, setting GEM apart from competitors offering standard IT services.

From AI-driven inventory solutions that cut manual tasks by 80%, to HCM platforms that slashed payroll processing by 70% and cloud-native learning systems boosting engagement by 40%, GEM's numerous success stories consistently demonstrate its ability to deliver measurable business outcomes. Its ISO/IEC 27001:2022 certification and CMMI Level 3 appraisal underscore its commitment to global quality standards, rare among Vietnamese ICT firms.

GEM's culture, fostering sustainable IT talent with technical expertise and a global mindset, enhances its ability to serve Fortune Global 500 clients in markets like Japan and the Nordics. Compared to peers, GEM's rapid growth, technological innovation, and international presence make it a trailblazer, redefining the potential of emerging market companies on the global stage.

**d. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words). Optional**

To substantiate this nomination, GEM Corporation provides the following supporting materials:

- 1. ISO/IEC 27001:2022 Certification: A copy of GEM's certification, proving its commitment to robust information security management practices, critical for serving global clients.
- 2. CMMI Level 3 Appraisal: Documentation of GEM's October 2023 appraisal, highlighting its dedication to process maturity and quality standards in software delivery.
- 3. Sao Khue Award Recognition: Evidence of GEM's 2023 Sao Khue Award for IT Outsourcing Services, its second consecutive win, affirming its leadership in Vietnam's ICT sector.
- 4. Top10 ICT in the "Impressive Growth" category in 2024: Testament to the hard work and commitment of our team, as well as our relentless pursuit of growth and progress.
- 5. Clutch 100 List Recognition: Documentation of GEM's 52nd ranking on the Clutch 100 List 2024, showcasing its 78.2% growth rate from 2022 to 2023.
- 6. Client Testimonial: A video showcasing a client partnership, illustrating GEM's ability to drive business success.

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**Would you like to add an additional supporting document?**

No

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