

Page: General Information

Provide information about the company to be considered for the award. If you will be nominating an individual, specify the nominee's employer.

Name of Organization/Company

Gov2Biz Inc.

Additional Contacts

I do not wish to list additional contacts

Page: Entry Information

Entry Title

Gov2Biz

Category

N01. Company of the Year - Government Technology

Company of the Year Submission Format

Written Answers

a. Briefly describe the nominated company's history and past performance (up to 200 words). Required

Gov2Biz Inc. is a leading B2G and B2G2C technology provider that delivers modern, secure, AI powered, cloud-based software for state and local governments across USA. Gov2Biz helps governments go digital—faster, smarter, and more affordably.

Gov2Biz's systems have processed over \$1 billion in revenue for governments, and millions of government-citizen transactions. In 2024, Gov2Biz launched a new LocalGov suite and won nine Stevie Awards—including Company of the Year, Favorite Product, and Best Mobile App.

In 2025, Gov2Biz introduced domain-specific AI agents and copilot the first of their kind in the GovTech space. With SOC 2 Type II and TX-RAMP Level 2 certifications, Gov2Biz products meet the highest standards for public sector data protection and compliance.

We are a partner to government agencies, helping them transform outdated, fragmented systems into connected, citizen-friendly solutions.

b. Outline the nominated company's achievements since the beginning of 2023 that you wish to bring to the judges' attention (up to 250 words). Required

Gov2Biz achieved tremendous momentum in 2024 and 2025, making breakthroughs across product innovation, AI deployment, compliance, and recognition.

Key Milestones:

- Launched LocalGov, a platform tailored to smaller cities and municipalities, democratizing access to high-grade regulatory technology.
- Deployed AI-driven check processing and voice-powered virtual assistants (Abby) to reduce human workload and response times.
- Enhanced financial workflows with upgrades to ledgers, settlement tools, and payment processing.
- Released specialized capabilities for Expungement, and enhanced case management for complex legal enforcement workflows.
- In 2025, Rolled out AI Agents—Lia and Sia—the first transactional, regulatory AI agents for state and local government use.

Recognitions:

- Won 9 Stevie Awards, including Company of the Year, Technology Team of the Year, and People's Choice Favorite Product.
- Achieved SOC2 Type II and TX-RAMP Level 2 Certification.
- Became an AWS Qualified Software, ISV Accelerate, and Public Sector Partner—certifications requiring rigorous vetting by Amazon engineers.

Impact Highlights:

- Texas Alcoholic Beverage Commission replaced 18 systems with Gov2Biz, collecting \$1B+ and processing 300,000+ applications.
- Alaska AMCO reduced licensing time by 70%.
- City of Kermit adopted LocalGov for citizen payments and permits.

Gov2Biz has gone from high-potential to high-impact—executing at scale, winning customer trust, and setting new benchmarks for govtech performance.

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c. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other companies in the firm's industry and/or to the company's own past performance (up to 250 words). Required

Gov2Biz is not just improving on the past—it's changing the rules for how fast, smart, and cost-effective government digital transformation can be. In a market dominated by legacy vendors with clunky, siloed systems, Gov2Biz has:

- Delivered enterprise-grade features to small cities through LocalGov
- Deployed fully functional, secure AI agents to automate regulatory tasks (a first in govtech)
- Cut manual workloads by 60% in some agency use cases with Abby and AI automation

These innovations are highly differentiated in a space where AI is often just a buzzword. Lia and Sia, Gov2Biz's beta AI agents, are already handling citizen interactions, payments, and license queries—built using Agentic RAG architecture, compliant with SOC2/TX-RAMP, and optimized for voice/text.

By comparison:

- Few vendors in this space are deploying domain-specific AI
- Most still rely on years-long deployments; Gov2Biz launches in weeks
- Few serve small municipalities as well as large state agencies

Gov2Biz's achievements demonstrate rare agility, clarity of purpose, and technical sophistication. The result: a company that's not just keeping up—but leading from the front in govtech innovation.

d. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words). Optional

Customer Case Studies – Our Texas Alcoholic Beverage Commission (TABC) and AMCO (Alaska Alcohol and Marijuana Control Office success stories highlights how Gov2Biz's AI-powered platform processed over 300,000 applications and facilitated \$1B+ in revenue collection since go-live. Link: <https://gov2biz.com/company/case-studies>

Awards & Recognition – Included is a summary of our awards won, reinforcing the quality and effectiveness of our technology. - Link: <https://gov2biz.com/company/awards-and-recognitions>

Watch this webcast with AWS and Carahsoft on a Gov2Biz customer success story in TEXAS – • <https://youtu.be/ysktgGsYpKo>

Customer Testimonials – Statements from government officials validate our ability to streamline operations, improve compliance, and deliver measurable outcomes through AI-based automation. Link: <https://gov2biz.com/company/customer-testimonials>

New & Events: Links to latest award wins, compliance certifications, etc. - <https://gov2biz.com/company/news-and-events>

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Would you like to add an additional supporting document?
Yes

Supporting Document 5
No File Uploaded

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Yes

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Would you like to add an additional supporting document?

No

By your submission of this entry to The Stevie Awards, you verify that you have read and agreed to abide by the regulations, terms and conditions of the competition (<https://www.asia.stevieawards.com/rules-and-terms-conditions-competition>).

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