

**Page: General Information**

Provide information about the company to be considered for the award. If you will be nominating an individual, specify the nominee's employer.

**Name of Organization/Company**

Gov2Biz Inc.

[REDACTED]

**Additional Contacts**

I do not wish to list additional contacts

**Page: Entry Information**

**Entry Title**

Gov2Biz

**Category**

N01. Company of the Year - Government Technology

**Company of the Year Submission Format**

Written Answers

**a. Briefly describe the nominated company's history and past performance (up to 200 words). Required**

Gov2Biz Inc. is a leading B2G and B2G2C technology provider that delivers modern, secure, AI powered, cloud-based software for state and local governments across USA. Gov2Biz helps governments go digital—faster, smarter, and more affordably.

Gov2Biz's systems have processed over \$1 billion in revenue for governments, and millions of government-citizen transactions. In 2024, Gov2Biz launched a new LocalGov suite and won nine Stevie Awards—including Company of the Year, Favorite Product, and Best Mobile App.

In 2025, Gov2Biz introduced domain-specific AI agents and copilot the first of their kind in the GovTech space. With SOC 2 Type II and TX-RAMP Level 2 certifications, Gov2Biz products meet the highest standards for public sector data protection and compliance.

We are a partner to government agencies, helping them transform outdated, fragmented systems into connected, citizen-friendly solutions.

**b. Outline the nominated company's achievements since the beginning of 2023 that you wish to bring to the judges' attention (up to 250 words). Required**

Gov2Biz achieved tremendous momentum in 2024 and 2025, making breakthroughs across product innovation, AI deployment, compliance, and recognition.

Key Milestones:

- Launched LocalGov, a platform tailored to smaller cities and municipalities, democratizing access to high-grade regulatory technology.
- Deployed AI-driven check processing and voice-powered virtual assistants (Abby) to reduce human workload and response times.
- Enhanced financial workflows with upgrades to ledgers, settlement tools, and payment processing.
- Released specialized capabilities for Expungement, and enhanced case management for complex legal enforcement workflows.
- In 2025, Rolled out AI Agents—Lia and Sia—the first transactional, regulatory AI agents for state and local government use.

Recognitions:

- Won 9 Stevie Awards, including Company of the Year, Technology Team of the Year, and People's Choice Favorite Product.
- Achieved SOC2 Type II and TX-RAMP Level 2 Certification.
- Became an AWS Qualified Software, ISV Accelerate, and Public Sector Partner—certifications requiring rigorous vetting by Amazon engineers.

Impact Highlights:

- Texas Alcoholic Beverage Commission replaced 18 systems with Gov2Biz, collecting \$1B+ and processing 300,000+ applications.
- Alaska AMCO reduced licensing time by 70%.
- City of Kermit adopted LocalGov for citizen payments and permits.

Gov2Biz has gone from high-potential to high-impact—executing at scale, winning customer trust, and setting new benchmarks for govtech performance.

**c. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other companies in the firm's industry and/or to the company's own past performance (up to 250 words). Required**

Gov2Biz is not just improving on the past—it's changing the rules for how fast, smart, and cost-effective government digital transformation can be.

In a market dominated by legacy vendors with chunky, siloed systems, Gov2Biz has:

- Delivered enterprise-grade features to small cities through LocalGov
- Deployed fully functional, secure AI agents to automate regulatory tasks (a first in govtech)
- Cut manual workloads by 60% in some agency use cases with Abby and AI automation

These innovations are highly differentiated in a space where AI is often just a buzzword. Lia and Sia, Gov2Biz's beta AI agents, are already handling citizen interactions, payments, and license queries—built using Agentic RAG architecture, compliant with SOC2/TX-RAMP, and optimized for voice/text.

By comparison:

- Few vendors in this space are deploying domain-specific AI
- Most still rely on years-long deployments; Gov2Biz launches in weeks
- Few serve small municipalities as well as large state agencies

Gov2Biz's achievements demonstrate rare agility, clarity of purpose, and technical sophistication. The result: a company that's not just keeping up—but leading from the front in govtech innovation.

**d. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words). Optional**

Customer Case Studies – Our Texas Alcoholic Beverage Commission (TABC) and AMCO (Alaska Alcohol and Marijuana Control Office success stories highlights how Gov2Biz's AI-powered platform processed over 300,000 applications and facilitated \$1B+ in revenue collection since go-live. Link: <https://gov2biz.com/company/case-studies>

Awards & Recognition – Included is a summary of our awards won, reinforcing the quality and effectiveness of our technology. - Link: <https://gov2biz.com/company/awards-and-recognitions>

Watch this webcast with AWS and Carahsoft on a Gov2Biz customer success story in TEXAS – • <https://youtu.be/ysktgGsYpKo>

Customer Testimonials – Statements from government officials validate our ability to streamline operations, improve compliance, and deliver measurable outcomes through AI-based automation. Link: <https://gov2biz.com/company/customer-testimonials>

New & Events: Links to latest award wins, compliance certifications, etc. - <https://gov2biz.com/company/news-and-events>

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**Would you like to add an additional webpage link?**

Yes

**Web Page Link 8**

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**Would you like to add an additional supporting document?**

Yes

**Supporting Document 5**

No File Uploaded

**Would you like to add an additional supporting document?**

Yes

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**Would you like to add an additional supporting document?**

No

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