Encora: Company of the Year-IT Consultancy

Page: General Information

Provide information about the company to be considered for the award. If you will be nominating an individual, specify the nominee's employer.

Name of Organization/Company

Encora

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Additional Contacts

I would also like to have others receive emails about the disposition of our entries.

Page: Entry Information

Entry Title

Encora: Company of the Year-IT Consultancy

Category

Q01b. Company of the Year - Information Technology - Consultancy

Company of the Year Submission Format

Written Answers

a. Briefly describe the nominated company's history and past performance (up to 200 words). Required

Encora is a global leader in next-generation digital engineering services, trusted by high-growth technology companies to accelerate innovation at scale. Following an AI-first approach enabled by cloud and data first strategies, Encora has achieved an exceptional 46% CAGR over the past five years, outpacing competitors. The Everest Group recognizes Encora as the fourth fastest-growing engineering services company and ranks it among the top 50 world tech companies.

Encora operates globally with 9,500+ professionals across 50 locations in the US, Latin America, Europe, UK, India, and Asia Pacific and is supported by 40 innovation centers for rapid prototyping, MVP development, R&D and delivering at scale with expertise. In 2025, Encora opened an office in Dubai to tap into the digital engineering services market in the Middle East.

Leading Analyst Recognition:

Zinnov: Leader in Data & AI Engineering (and nine other categories)

ISG: Leader in Application Development & Maintenance

Gartner: Customer Software Development Magic Quadrant

Key Partnerships: AWS, Azure, Google Cloud, NVIDIA, Snowflake, and Databricks

Employee Excellence:

82.4 NPS score and industry-leading 12% attrition rate

90% of employees work in certified Great Place to Work offices

India rankings: #33 Best Company, #7 in IT Services, Best for Women, and Best for Millennial

b. Outline the nominated company's achievements since the beginning of 2023 that you wish to bring to the judges' attention (up to 250 words). Required

Encora has accelerated its trajectory as a cloud-first, data-first, and AI-first digital engineering powerhouse through four transformative strategic achievements:

• Transformative DMI Acquisition: Acquired DMI's business capabilities portfolio, enhancing its digital experience and eCommerce capabilities while strengthening its core engineering competencies. This strategic expansion added 750 specialized professionals across new centers in India, Europe, and Americas positioning Encora as a comprehensive digital experience and engineering leader.

• Partnership Excellence as Growth Enabler: Encora's robust partnership ecosystem has become a critical growth driver, with significant tier upgrades across all major cloud providers. Encora achieved AWS Golden Jacket status—an exclusive recognition awarded to fewer than 100 professionals worldwide. Encora became an AWS Security Competency Partner and achieved excellence with Infra and database migration to Azure Specialization.

• Cloud Software Group Rebadging : Successfully executed one of the industry's largest rebadging initiatives with Cloud Software Group, seamlessly integrating operations and demonstrating ability to scale and manage complex enterprise transitions while maintaining service excellence.

• Strategic Customer Advisory Board: Established executive-level Customer Advisory Board with C-level leaders from Volkswagen, McAfee, Trader Joe's, and Cloud Software Group, that strategically guides Encora's innovation roadmap and validates its market positioning quarterly.

• AI Accelerator Innovation: Developed comprehensive AI accelerator suite including EnDQ, EnGlossary, EnModel Manager, EnObservability, AI Maturity Assessment, and AI QA Accelerator.

Measurable Impact: Delivered 25-40% incident resolution improvement and 30-70% faster query response; achieved 15-30% cost savings across infrastructure and compliance; expanded to 50+ Innovation Leaders and 170+ Innovation Experts across AI, DevSecOps, Cloud, and Cybersecurity.

c. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other companies in the firm's industry and/or to the company's own past performance (up to 250 words). Required

Encora's achievements since 2023 reflect a blend of strategic foresight and technical depth that sets us apart in the IT consultancy space:

Dual-Sided Capability Expansion: With the acquisition of DMI, Encora became one of the few consultancies to simultaneously deepen product engineering strength and broaden digital experience and eCommerce capabilities. While most firms specialize in one domain, this convergence enables end-to-end digital transformation at a scale few can deliver.

Cloud Ecosystem Access: Encora's recognition through the AWS Golden Jacket—awarded to less than 100 professionals globally, demonstrates leadership in cloud consultancy. Combined with premium-tier partnerships across Azure, Google Cloud, Snowflake, and Databricks, we offer multi-cloud strategy execution that goes beyond what typical service providers can support.

Enterprise-Scale Transition Execution: Our seamless rebadging of teams from the Cloud Software Group ranks among the industry's most complex transitions. Few consultancies can deliver such operational precision at scale while maintaining continuity, quality, and client trust.

C-Level Strategic Validation: Encora's Customer Advisory Board includes decision-makers from Volkswagen, McAfee, Trader Joe's, and Cloud Software Group. This executive engagement is rare and reaffirms our position not as a vendor, but as a trusted strategic partner to both digital native and large enterprises.

AI-First, Not AI-Experimental: Unlike firms testing isolated use cases, Encora has deployed an integrated AI accelerator suite—EnDQ, EnGlossary, EnModel Manager, and EnObservability—delivering 25–40% gains in operational efficiency, far above the 10–15% norm.

d. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words). Optional

Encora_CustomerSpeak: This document includes testimonials form a few of our customers that highlight our diverse engineering capabilities and ability to to continuously deliver excellent customer experience at scale while supporting large organizations through their digital transformation journeys.

Encora Industry Analyst recognition: Everest Top 10 service Provider by growth: This graphic from Everest group report, demonstrates Encora's position in top 10 service providers by growth.

Encora Industry Analyst recognition: Zinnov Zone ratings

https://www.encora.com/news/encora-secures-top-rankings-across-ten-erd-segments-in-zinnov-zones-ratings-for-second-consecutive-year

Encora's Partnership Ecosystem achievement: AWS Golden Jacket:
https://www.linkedin.com/posts/encorainc_awsreinvent-awscertified-cloudexcellence-activity-7269831336180289536-QVJS?utm_source=share&utm_medium=member_desktop&rcm=ACoAAADGiaABmw0lOl_B_ypClJRAoa50k3sN_Oo

Encora's Partnership Ecosystem achievement: An AWS security competency partner
https://www.encora.com/news/encora-becomes-an-aws-security-competency-partner

Encora's Cloud Service groups strategic rebadging:
https://www.encora.com/news/encora-expands-strategic-partnership-with-cloud-software-group

Encora's GCC for Medai client Avid:
https://www.encora.com/news/encora-establishes-global-center-of-excellence-to-develop-and-integrate-solutions-for-avid-media-entertainment-clients

Encora's global footprint: Growth in first year in Europe
https://www.encora.com/news/encoras-first-year-in-europe-40-percent-turnover-growth-and-global-expansion

Encora's global footprint: Middle east Expansion
https://www.encora.com/news/encora-expands-global-footprint-with-new-office-in-dubai

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Would you like to add an additional supporting document?

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Terms and Conditions

I Agree