

Empowering Agents with a culture of radical generosity, Epique's integrated AI solutions transform the real estate industry and define the future. #BeEpique

**Page: General Information**

Provide information about the company to be considered for the award. If you will be nominating an individual, specify the nominee's employer.

**Name of Organization/Company**

Epique Realty

**Additional Contacts**

I do not wish to list additional contacts

**Page: Entry Information**

**Entry Title**

Empowering Agents with a culture of radical generosity, Epique's integrated AI solutions transform the real estate industry and define the future. #BeEpique

**Category**

H07. Management Team of the Year - Business Technology

**Management Team Submission Format**

Written Answers

**a. Briefly describe the nominated management team: its history and past performance (up to 200 words). Required**

Founded on the disruptive principle of putting agents first, [nominated management team] Epique Realty led by the three Co-Founders, CEO Josh Miller, CFO Janice Delcid, and COO Christopher Miller has redefined the real estate brokerage model. Launched just three years ago as a small Texas startup, Epique was built to challenge an outdated industry by providing agents with a comprehensive suite of free resources, extraordinary support, and a culture of radical generosity. This agent-centric model, supercharged by a pioneering commitment to Artificial Intelligence, has fueled one of the most explosive growth trajectories in industry history.

In just over a year, Epique has scaled from under 500 agents to a national powerhouse of nearly 4,000 agents now in all fifty states as of June 2025. Its home sales volume skyrocketed from \$117 million to over \$4.2 billion in 2024 alone. With a commitment to radical generosity and servant leadership, this is not just a story of growth; it is the story of a revolution. It proves that by questioning industry norms, empowering agents with the best AI technology and support, the results are Epique. Epique is not only transforming the real estate market, it is defining the future.

**b. Outline the management team's achievements since the beginning of 2023 that you wish to bring to the judges' attention (up to 250 words). Required**

Since January 2023, Epique Realty, under the visionary leadership of its Co-Founders, CEO Josh Miller, CFO Janice Delcid, and COO Christopher Miller have achieved unprecedented milestones fueled by its proprietary AI platform, Epique.ai. This integrated ecosystem is not a single tool but a strategic partner for agents. Its flagship offering, Epique AIPro, has become the most recommended AI toolset for realtors in the U.S., surpassing 350,000 uses and certifying over 2,000 agents in real estate AI in just 12 months.

The platform's achievements translate into tangible, game-changing benefits. The AI Virtual Staging tool has staged over 24,000 rooms, saving agents more than \$70,000 in tech fees. The AI-powered home upgrade platform, Redo, has facilitated over \$3 million in renovations, generating \$5.5 million in additional revenue for sellers and over \$137,000 in new income for agents. Furthermore, Epique's enterprise AI integration through Lofty has automated over 100,000 conversations, saving agents thousands of hours. This technological dominance, spearheaded by CEO Josh Miller and the Co-Founders management team, is the core engine behind Epique's expansion into all 50 states by June of 2025, and its exponential growth, proving that AI-driven empowerment is the future of real estate.

**c. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other players in your industry and/or to the team's past performance (up to 250 words). Required**

Epique Realty's achievements are not just unique; they are fundamentally disruptive to the traditional real estate model. While legacy brokerages typically charge agents for every piece of technology, Epique provides its entire, world class AI suite—from AIPro to virtual staging—completely free. This is a radical departure from the industry standard and represents a paradigm shift in how a brokerage invests in its people. The significance lies in the democratization of elite technology, giving every Epique agent access to tools that would otherwise be reserved for the largest, highest-producing teams. In addition to free benefits and resources, Epique has chosen to deliver several events each year to agents in iconic locations with world-renown industry speakers to all agents free of charge, totally unheard of in the industry.

Compared to other players, no other brokerage has integrated AI so deeply and generously into its core offering. While others may offer a third-party AI writer, Epique has built a proprietary, multi-faceted platform that addresses every stage of the agent and client lifecycle. The results are extraordinary: a 40x increase in revenue share payouts to agents, from \$161,000 in 2023 to over \$6.3 million in 2024, and savings of over \$2.1 million for agents in free listing photography alone. This is not incremental improvement; it is a complete reinvention of the brokerage value proposition, driven by a visionary management team and a steadfast belief in agent empowerment.

**d. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words). Optional**

The claims made throughout this nomination are substantiated by a wealth of supporting materials. The attached "2024 Epique Recap" video provides a dynamic, five-minute overview of the extraordinary growth and specific metric-based achievements outlined herein, direct from company leadership. Press releases document major announcements, including our national expansion and the launch of new AI-powered benefits at our annual PowerCON event, providing third-party validation of our momentum.

Furthermore, links to our corporate website, LinkedIn, Facebook, and Instagram pages offer a multi-faceted view of our organization. Our LinkedIn profile showcases our professional achievements and press coverage, while our social media channels provide powerful, authentic evidence of our vibrant, agent-first culture and the real-world impact of our tools and support system. These materials, taken together, paint a comprehensive picture of a company that is not only making claims but is delivering on them in a transparent and transformative way.

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**Webpage Link 3**

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10

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