

**Company:** Dell Technologies

**Company Description:** Dell Technologies is an American multinational technology company headquartered in Round Rock, Texas who employs around 108,000 people globally. The company offers a wide range of products including personal computers, servers, monitors, computer software, and network security solutions. Dell Technologies mission is that it aims to drive human progress through the power of technology

**Nomination Category:** Individual Awards Categories

**Nomination Sub Category:** Female Executive of the Year – Business Services –More Than 2,500 Employees

**Nomination Title:** Olanda Sharp-Buckley



1. Which will you submit for your nomination in this category, a video of up to five (5) minutes, explaining the achievements since July 1, 2023 of the nominated woman, OR written answers to the questions? (Choose one):

Written answers to the questions

2. If you are submitting a video of up to five (5) minutes in length, provide the URL of the video here, OR attach it to your entry via the "Add Attachments, Videos, or Links to This Entry" link above, through which you may also upload a copy of your video. If you are submitting written answers to the questions for this category, provide them in the spaces below:

Olanda consistently peels back the layers of the complex to be easy, efficient, and engaging for the customer. Olanda has a proven track record of developing high-performing teams, increasing revenue and margins, and driving results.

Olanda's passion for developing talent extends beyond her professional role and shines in her far-reaching community involvement. Olanda believes in serving others and gives back extensively to communities. She sponsors and leads development programs to increase access to technology in diverse communities around the world.

One such program Olanda leads is Develop with Dell, a community and college level program focused on upskilling and enabling individuals to be better positioned in IT & Technology. Several thousand candidates from over 50 colleges and universities have trained through the program with future opportunities for hiring in Dell. The program offers professional development and networking opportunities during their first year of employment with Dell. There is a community focus with the program, where Olanda regularly engages with high schools and communities to increase awareness of jobs and skills of the future.

In 2023, Olanda successfully completed a long-term expatriate assignment in Penang, Malaysia, where she focused on building global Engineering organizations. During Olanda's 4 years in Penang, she was asked to partner with International Community Groups to educate and build the next set of Women leaders in technology. Olanda's motto has always been: When your purpose and passion meet anything is possible!

Olanda is a creative, innovative, inspirational Leader whose ability to simplify the complex and communicate at all levels sets her apart. The energy Olanda expends and the dedication and commitment she actively shows both within Dell and in the global community reach she has, makes her a remarkable Leader within Dell Technologies.

3. Briefly describe the nominated individual: history and past performance (up to 200 words):

**Total 195 words used.**

Olanda Sharp-Buckley is Vice President of Dell Learning, a Profit & Loss Organization with 500+ team members in over 30 countries. Olanda leads a team responsible for delivering 6 million hours of high-end technical training to Customers and Partners in over 186 countries contributing profitably to Dell's bottom line.

With over 20 years of experience leading global organizations, Olanda has consistently transformed core business functions, including Product Engineering, Sales, Field Deployment, Finance, Services and Learning & Development, driving innovation and productivity to improve organizational function and output.

Olanda's passion for developing talent extends beyond her professional role and shines in her far-reaching community involvement. Olanda believes in serving others and gives back extensively to communities. She sponsors and leads development programs to increase access to technology in diverse communities around the world. Olanda actively supports STEM, Robotics, Innovation challenges, career advancement programs as well as community and advocacy programs globally.

Olanda is unapologetic about her customer-first approach. It is at the heart of how she leads teams and has become a brand that she is well known by. This has been a defining focus throughout her journey from an individual contributor to the Executive Suite.

4. Outline the nominee's achievements since July 1 2023 that you wish to bring to the judges' attention (up to 250 words):

**Total 249 words used.**

Olanda has built a powerful leadership brand around her relentless commitment to cultivating a customer-first culture – one that consistently delivers exceptional experiences and drives lasting value. She leads with purpose and conviction, unafraid of making tough decisions to propel organization transformation.

Olanda has a passion for Learning and Development which she fosters and encourages in others. She leads from the front, personally obtaining her MBA in Artificial Intelligence in 2024 that supported her drive to transform the organization with AI. She drives a sense of leadership and development by proactively creating opportunities for team members, elevating their performance and commitment.

Under Olanda's strategic leadership, Dell Learning has undergone a significant transformation from both a business and cultural perspective. Olanda's leadership, vision, and strong relationships has been instrumental in driving the organization to the next level. Through her leadership, Dell Learning released an Industry-First Artificial Intelligence certification and won the 2024 TSIA Award for the advancement of AI in Corporate Education.

Olanda has embraced AI to accelerate human progress within her organization. GenAI is used to create training and exams, reduce design and development times, increase short-form videos and provide instantaneous support to learners through AI-enabled chatbots. The results have contributed to faster release times for training products addressing customers changing needs with improved Customer Satisfaction. Training products release 25% earlier while Customer Satisfaction scores increased 4% to 97% satisfaction over a 2-year period, a challenging task in any given industry benchmark. Olanda demonstrates excellence in all she does.

5. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words):

**Total 40 words used.**

<https://www.linkedin.com/in/olanda-sharp-buckley>

[learning.dell.com](https://learning.dell.com)

Olanda is the Executive Sponsor for the following:

[Home - Breakthrough Central Texas](#)

**Dell Scholars:** <https://DellScholars.org>

Develop with Dell | Dell Learning: <https://learning.dell.com/content/dell/en-us/home/develop-with-dell.html>

6. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other players in your industry and/or to the nominee's past performance (up to 250 words):

**Total 220 words used.**

Olanda's ethos in life is one of service to others; to be a voice for those who do not have a seat at the table. Olanda's inclusive nature and commitment to sharing her knowledge and experience helps drive her organization towards many of its worthwhile strategic goals.

Olanda's customer-centric approach is the cornerstone of her leadership, guiding her decisions and actions, resulting in an organization singularly focused on driving exceptional customer experiences.

Olanda has implemented user-friendly online solutions that lets Customers easily engage with Dell Learning, anytime, anywhere and in any way they choose. Social campaigns drive engagement and interactivity with people, increasing awareness of Dell Learning's offerings.

Olanda's commitment to Customers' ability to access training anytime and in any way shines through Dell Learning's portfolio. She ensures the customer needs are front and center. Olanda has capitalized on the changing needs of learners with a growing catalog of technical courses available 24/7 through on-demand training in a self-paced environment while supporting customers who continue to demand instructor-led sessions, whether virtual or in-person.

Olanda has used her platform to increase diversity in IT by connecting to underrepresented groups from all walks of life to further their growth. The role of CEO for Olanda serves both the company and global communities. The key is Olanda brings everyone together for the journey!

## Attachments/Videos/Links:

[Olanda Sharp-Buckley](#)

[REDACTED FOR PUBLICATION]