

Company: DTOCS LLC

Company Description: DTOCS is a sustainable tableware brand, crafting eco-friendly products from palm leaves. Founded by Pallavi Pande, we aim to replace plastics with biodegradable alternatives. Based in Oregon, we cater to customers in the USA and Canada. Our products decompose within 90 days. Manufactured in India, we have two local contract employees near the facility to streamline our supply chain.

Nomination Category: Sustainability Categories

Nomination Sub Category: Products in the Area of Sustainability & Climate Protection

Nomination Title: Mompreneur on a mission to Dtocs (Cleanse) nasty single use disposable tableware!



HOW TO ENTER >

1. Which will you submit for your nomination in this category, a video of up to five (5) minutes, explaining the achievements since July 1, 2023 of the nominated organization or individual, OR written answers to the questions? (Choose one):

Written answers to the questions

2. If you are submitting a video of up to five (5) minutes in length, provide the URL of the video here, OR attach it to your entry via the "Add Attachments, Videos, or Links to This Entry" link above, through which you may also upload a copy of your video. If you are providing written answers to the questions, provide them in the appropriate spaces below:

. Business Growth and Recognition:

- o DTOCS was honored as one of the Top 100 Businesses in America by the U.S. Chamber of Commerce in 2024, highlighting its innovative approach to sustainable tableware.
- o The company was selected for the SEED SPOT Retail Brand Accelerator in 2025, a program funded by Walmart's Center for Racial Equity, aimed at scaling diverse CPG brands into mass retail.
- o DTOCS participated in the Achha* Demo Day, representing one of the 10 Asian brands selected for this exclusive event at Meta's New York office in 2023 and her products were used by top Iron Chefs in America.
- o Dtocs owner Pallavi Pande became INC 250 Female Founders in 2024 for the business growth and doubling the revenue each year since inception in 2019.
- o Dtocs founder made an entry in the TORY BURCH FOUNDATION fellowship program in 2025.

2. Social Impact Initiatives:

- o Continuing its partnership with Anmol Sahara, a women-led nonprofit in India, DTOCS donated sewing machines to women artisans, sponsored education scholarships and donated sweaters to children in India fostering self-sufficiency and economic empowerment.
- o The company also contributed to educational initiatives for underprivileged children in Oregon and supported "Greater Than PDX," a nonprofit in Portland focused on providing equal education opportunities to underrepresented children.
- o Dtocs became the first brand in the sustainable niche market to be People + Planet First Certified brand to show its values and ethics.

3. Product Innovation and Sustainability:

- o DTOCS expanded its product line to include a variety of sustainable tableware options, offering eco-friendly alternatives to single-use plastics and paper products. Since 2019, Dtocs eliminated more than 10M units of single use disposable tableware from landfill.
- o The company's commitment to quality and sustainability was recognized with the NEXTY award for the most innovative sustainable products in 2019 at the Natural Products EXPO WEST in Anaheim, CA among 5000 brands at the show.

4. Community Engagement and Advocacy:

- o Founder Pallavi Pande actively engaged in community events and advocacy, including participating in the TiE Oregon Women's Pitch Competition, where DTOCS won and earned the opportunity to compete in the TiE Global Women's Program.
- o Pallavi is the force behind a 2,000+ local South Asian moms community called **Portland Brown Mommies (PBM)** in Oregon.
- o Pallavi serves on the board of **Naturally Seattle, a non-profit** supporting the natural products industry across the Pacific Northwest.
- o DTOCS's story and mission were featured in various media outlets like US Chamber of Commerce, Amazon, Walmart, Oregon Home, Koin6 news, Yahoo news, Portland Business Journal, raising awareness about sustainable practices and the importance of social entrepreneurship.
- o Pallavi now leads with confidence and experience and mentor other young and seasoned entrepreneurs at Lewis and Clark business school and participates in their Innovative circular Challenge each year to present use case scenario on business ideas related to sustainability

These accomplishments reflect DTOCS's dedication to creating environmentally responsible products while empowering communities and driving meaningful change in the industry.

3. Briefly describe the nominated organization or individual: history and past performance (up to 200 words):

Total 171 words used.

DTOCS is a woman-owned, purpose-driven brand founded by Pallavi Pande to combat single-use plastic waste through stylish, compostable palm leaf tableware. Since its launch, DTOCS has grown from a small startup to a nationally recognized sustainable business, earning features by *Inc.* and the U.S. Chamber of Commerce as a Top 100 Business. DTOCS products serve both retail and wholesale foodservice sectors across the USA and Canada, providing eco-friendly alternatives for caterers, restaurants, and outdoor enthusiasts.

Beyond product innovation, DTOCS is committed to a values-led supply chain. The company creates jobs for women in rural India, supports zero-waste initiatives like Camp Yoshi's sustainable camping experiences, and mentors other women and BIPOC founders through DTOCS Consulting. The brand has secured over \$100,000 in grants and pitch wins, reinvesting these resources into product development and community impact.

DTOCS continues to lead with its vision of protecting the planet while empowering people, delivering sustainable solutions that make it easy for consumers and businesses alike to reduce waste without compromising on style or function.

4. Outline the organization's or individual's achievements since July 1 2023 that you wish to bring to the judges' attention (up to 250 words):

Total 246 words used.

Since July 1, 2023, DTOCS has made meaningful strides in advancing sustainability and expanding its impact. DTOCS grew its partnerships with outdoor and foodservice brands, supporting eco-friendly events and zero-waste initiatives—including collaborations with Meta, National ACE Next Gen, Vegan Womens Summit, Camp Yoshi for sustainable camping experiences at iconic destinations. The company secured new wholesale in Market of choice 11 store locations across Oregon and corporate clients like US Chamber of Commerce in DC while expanding into additional U.S. and Canadian markets in foodservice and hospitality.

DTOCS piloted new 100% compostable packaging that reduces carbon footprint, supporting its goal of building a more sustainable supply chain. The brand also continued to innovate its product line like patented coconut leaf straws that last in liquids for 6 hours to meet the needs of both retail and wholesale customers seeking compostable, stylish alternatives to single-use paper & plastics.

Founder Pallavi Pande furthered her mission of community empowerment—mentoring BIPOC and women entrepreneurs through DTOCS Consulting, Amazon consulting and service management, leading WBENC NW chapter events, serving on national panels for Walmart and Amazon, and supporting local business networks such as Naturally Seattle. In 2025, she was honored as Tory Burch Foundation Fellow and served as a national pitch judge in the US Chamber of Commerce CO-100 pitch, helping underrepresented founders access funding.

DTOCS continues to turn challenges into opportunities for positive change, staying true to its mission of creating sustainable solutions that protect the planet while uplifting communities.

5. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other players in your industry and/or to the organization's or individual's past performance (up to 250 words):

Total 220 words used.

DTOCS' achievements are significant because they go beyond simply offering sustainable products—they demonstrate resilience, innovation, and leadership in an industry where many small businesses struggle to scale while staying true to their mission. While larger players in the tableware and packaging space often focus on volume over values, DTOCS has carved a unique niche by pairing high-quality, compostable products with community impact.

Expanding into *Market of Choice* locations across Oregon and securing corporate clients like the U.S. Chamber of Commerce, while growing foodservice partnerships in both the U.S. and Canada, reflects DTOCS' ability to compete with far larger brands. At the same time, few competitors can match DTOCS' dual commitment to planet and people—its piloting of 100% compostable packaging and patented coconut leaf straws shows product leadership, while its support of BIPOC founders, women entrepreneurs, and grassroots networks underscores deep social responsibility.

Compared to its own past performance, DTOCS has accelerated growth and broadened its influence, even as many small eco-friendly brands have scaled back or struggled due to economic and supply chain pressures. DTOCS' partnerships with names like Meta, National ACE, Vegan Women's Summit, and Camp Yoshi highlight its growing credibility in sustainability circles.

Simply put, DTOCS is setting a new standard for what small, values-driven businesses can achieve—proving that profit, planet, and purpose can thrive together.

6. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words):

Total 210 words used.

We are attaching a Google document with references and links to supporting materials that provide evidence of DTOCS' achievements and impact highlighted in this nomination.

✓ **Partnership Letters & Testimonials** – Statements from partners like *Market of Choice*, *Camp Yoshi*, and *National ACE Next Gen* demonstrating DTOCS' contributions to zero-waste initiatives, sustainable events, and foodservice collaborations.

✓ **Media Features & Awards** – Links and screenshots of media coverage and recognitions, including *Inc.'s 250 Fastest-Growing Female Founders*, *U.S. Chamber of Commerce Top 100 Businesses*, and the *Tory Burch Foundation Fellowship*, showcasing DTOCS' national visibility and credibility.

✓ **Product Innovation Evidence** – Photos, specs, and documentation of our patented coconut leaf straws and new 100% compostable packaging pilot, validating our product leadership in the sustainable tableware space.

✓ **Event & Speaking Engagements** – Materials showing Pallavi Pande's participation on national panels – pitch competitions (Walmart, Amazon, WBENC, U.S. Chamber CO-100), underscoring her role as a mentor and advocate for underrepresented entrepreneurs.

✓ **Sales & Growth Data** – Documentation of DTOCS' expansion into 11 Market of Choice locations and new corporate partnerships reflecting business growth alongside our sustainability mission.

The Google document compiles these materials in one place for easy review and verification of our claims-

https://drive.google.com/drive/folders/1D2oCU4vRfaibv7vBgIDOEoWiVScz3wHh?usp=drive_link

Attachments/Videos/Links:

[Mompreneur on a mission to Dtocs \(Cleanse\) nasty single use disposable tableware!](#)

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