

Company: Epique Realty, Houston, TX

Company Description: Contract/Employee Count less than 100; Real Estate Agents over 3,000 Epique Realty isn't just a brokerage; it's a movement. Committed to providing agents with extraordinary benefits, support, and resources, Epique empowers agents to thrive in the digital age. With a focus on inclusion, innovation, and integrity, Epique is transforming the real estate landscape one success story at a time

Nomination Category: Company/Organization Awards Categories

Nomination Sub Category: Most Innovative Company of the Year – More Than 10 Employees

Nomination Title: Epique Realty



1. Which will you submit for your nomination in this category, a video of up to five (5) minutes, explaining the achievements since July 1, 2023 of the nominated organization, OR written answers to the questions? (Choose one):

Written answers to the questions

2. If you are submitting a video of up to five (5) minutes in length, provide the URL of the video here, OR attach it to your entry via the "Add Attachments, Videos, or Links to This Entry" link above, through which you may also upload a copy of your video. If you are submitting written answers to the questions for this category, provide them in the appropriate spaces below:

3. Briefly describe the nominated organization: history and past performance (up to 200 words):

Total 156 words used.

Epique Realty was founded with a singular, innovative mission: to completely rebuild and transform the real estate brokerage model from the ground up, specifically for the agent. Launched just three years ago as a Texas startup, it has become one of the fastest-growing brokerages ever with a groundbreaking dual-innovation strategy: a revolutionary agent-first financial model and a world-class proprietary AI platform. This approach, which provides agents with incomparable free benefits and technology, has fueled its transformation into a 50-state national powerhouse with over 4,000 agents.

In 2024 alone, Epique's sales volume skyrocketed from \$117 million to over \$4.2 billion, a testament to its disruptive power. The company's performance is not just measured in growth, but in the successful creation of a new, more equitable and efficient paradigm for the real estate industry. Epique's history is a story of bold innovation that has set a new standard for what a brokerage can and should be.

4. Outline the organization's achievements since July 1 2023 that you wish to bring to the judges' attention (up to 250 words):

Total 202 words used.

Since July 2023, Epique Realty's achievements have been a masterclass in multi-faceted innovation. The company's primary achievement is the successful deployment and scaling of its proprietary AI platform, Epique.ai. This ecosystem surpassed 350,000 agents' usage worldwide, and its AIPRO certification became an award-winning industry standard, training over 2,000 agents in AI proficiency. This technological innovation earned Epique a finalist nomination for the prestigious 2025 Inman Innovator Award for Best Use of AI and scored Epique an Inman TECH100 award.

Parallel to its tech achievements, Epique executed a groundbreaking financial innovation through its "radical generosity" model. The company introduced an unprecedented suite of free benefits, including healthcare, transaction coordination, and professional photography, saving agents millions. This model's success has democratized the industry and is quantified by the staggering 40-fold increase in agent revenue share payouts, which grew from \$161,000 in 2023 to over \$6.3 million in 2024.

Finally, Epique innovated in social impact by launching agent-led philanthropic initiatives. These include NEMO, a national disaster relief organization for agents and their communities, and a national drive that set a goal to deliver 10,000 backpacks filled with school supplies to children in need, proving its innovation extends far beyond business.

5. Reference any attachments of supporting materials throughout this nomination and how they provide evidence of the claims you have made in this nomination (up to 250 words):

Total 60 words used.

DROPBOX FILES FOR Epique Realty Stevies WIB Awards link

<https://www.dropbox.com/scl/fo/63eh3o5u3xebpld12wkum/AC35QWUsI0gXFD24BiM7O-s?rlkey=9gdjiQjbdruauqi5oynrg19f2&>

The following list of folders at this link provide supporting information for our nominations.

___ Read Me Upload

Agent-First Model Benefits

AI Technology Solutions

Community impact

Epique Events

Industry Recognition

Janice Delcid CFO newsletter

Press Releases

Redefing – Transforming Real Estate

Social Media

Strategic Partnerships

Videos

6. Explain why the achievements you have highlighted are unique or significant. If possible compare the achievements to the performance of other players in your industry and/or to the organization's past performance (up to 250 words):

Total 190 words used.

Epique Realty's achievements are profoundly unique because its innovation is holistic. While competitors may offer a single new app or a slightly better commission split, Epique has reinvented the entire brokerage value proposition. Its model is a synergistic ecosystem where free, leading-edge AI technology, a generous financial structure, and a compassionate culture all work together to fuel agent success. This stands in stark contrast to the traditional industry model, which profits by charging agents for tools, training, and support. Epique innovates by doing the exact opposite.

The significance of this approach is validated by objective, industry-leading metrics. In its first year of eligibility, Epique debuted on the prestigious T3sixty Mega 1000, ranking #23 nationwide by agent count and #31 by transaction sides. This is not just growth; it's a market disruption. While many legacy firms struggled, Epique's innovative model allowed it to scale at a historic rate. This performance proves that Epique's approach is not just a novel idea but an extraordinarily successful and scalable force that is setting a new, formidable benchmark for growth, agent productivity, and what it means to be an innovative company in the 21st century.

Attachments/Videos/Links:

[Epique Realty](#)



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